PCI
Customer Success Story

PCI is the trusted leader in financial management consulting, implementation, and audit support for government contractors, marketing agencies, and professional service firms. We don't just provide solutions—we offer comfort and assurance, guiding you through every step of the process with unmatched expertise and a commitment to your success.

ABOUT ADAPTIC LLC

Adaptic LLC was formed in 2016 with a focus on software development, systems engineering, and data science that support the Intelligence Community. With experience in both public and private sectors, Adaptic has over 100 years of engineering, building, deploying and supporting data-driven, user-focused solutions that empower. This experience ranges from startup angel entities to large enterprise-class deployments across multiple CONUS/OCONUS locations.

adaptic

Company: Adaptic LLC

Headquarters: Annapolis, MD

Industry: Defense & Space

Employees: 75

Products & Services: Deltek Costpoint

Learn More: goadaptic.com

CHALLENGES

• As our business has grown, we needed a system that can handle the complexity of the business such as contract management, business development, and finance.
• We have spent a lot of wasted time on correctly billing, managing our business development efforts all while remaining DCAA compliant.
• On QuickBooks, we were not able to bill against projects, have unlimited cost pulls, or accurately grow our business in the Government Contracting industry.

SOLUTION

• We needed a DCAA-compliant system within our growing business. We knew competitive products such as Unanet and PROCAS could not give us the full all-star solution that Deltek Costpoint could.
• It was very important for us to have the ability for unlimited cost pools. We knew we had to go with a solution that could grow with us and all of our requirements moving forward.
• Our team needed a system to easily bill against our projects, connect various divisions of our team, and provide visibility of our performance and profitability in one consolidated system.

BENEFITS

• Our mission was to automate our company operations, using software to make our day-to-day job tasks more efficient. By not having to worry about overhead hours, we can focus on what we do best - serving our customers. This is why we ultimately needed to make the jump from QuickBooks to Costpoint.
• With a great PCI implementation team and Deltek Costpoint, we were able to quickly move our data.
• Costpoint has already helped us connect and automate our business project lifecycle with better data analysis, performance indicators, ease of accounting functionality, and major reduction of manual processes.

Peace of Mind With PCI

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